

sage

OPEN



Point of Sale
Software for Sage



About **INFOPOS**

Retail Software specialists,
over 30 years experience

InfoPOS Software is an innovative Software with over 30 years commercial experience. InfoPOS provides a suite of products headed by our industry leading Point of Sale and Retail Solution that is used across a large variety of industries.

InfoPOS is developed from over 200 years of cumulative knowledge gathered by our experienced staff, and customer input, which has provided comprehensive insight into the retail industry; with a focus on ease of deployment and user friendliness.

By continuing to stay abreast of technology, our customers benefit from our ever growing solutions such as:

Promotions & Multi-buys

Suggested Orders

Loyalty & Charge Customers

Multi Redemption Gift Cards

Integrated eCommerce

Laybys/Layaways

Quotes, Sales Orders & Deliveries

Purchase Order Receipting

Inventory Transactions & Transfers

Serialization & Lot Tracking

InfoPOS's vision is to be recognized as a valuable supporter of retailers by developing highly competitive and technically robust solutions. We will continue to achieve this by creating and improving our seamless integrations with Sage, a world leading ERP system, and by working closely with the respective reseller communities to deliver superior solutions in tune with the needs and requirements of the end users.





Industries

Multi Store

InfoPOS is an enterprise Point of Sale Solution offering tremendous flexibility and enabling retailers to customize the system to best suit their requirements. Comprehensive reporting across multiple companies and databases allows for smarter business decisions.

Retail

As a Retail based Point of Sale, InfoPOS powers millions of transactions every day across many different industries. Our customers reap the benefits of improved repeat sales and customer retention levels thanks to the fully integrated Multi Redemption Top-Up Gift Cards, Reward Cards & Loyalty Points.



Wineries & Bottleshops

Wineries and bottle shops have many unique requirements around taxes and discounts which are integral to the operation of their business. With InfoPOS these taxes and discounts are calculated with ease and done in a way that requires no intervention from the end user. InfoPOS can also handle the unique combinations of promotions and pricing that are present in this industry.

Restaurant & Hospitality

InfoPOS features a dedicated restaurant solution designed for the hospitality industry. Offering features such as Table Service, Tablet Ordering, Tips, Production Receipts, Customer Multi Redemption Top-Up Gift Cards, customizable touch screen interface and more.

Fashion & Jewellery

Featuring an intelligent colour, size and style matrix; fashion retailers and industries with similar requirements can benefit from InfoPOS. Combined with a wide range of features, InfoPOS is an affordable and competitive solution.

Mobile Vans

InfoPOS manages the Mobile Van scenario with ease and versatility. It processes all sales via Windows based tablets in the van where Retailers can transact with seamless integration between the Mobile POS, Back Office and Sage.

Automate with Integration

SAGE

Sage communicates
with POS Back Office



POS Back Office

Communiates with Sage and
extends the Sage functionality
to offer retail specific features



POINT OF SALE

Flow of information between the
Retail Locations and the POS Back Office



eInfoPOS

eCommerce stores communicate
with the POS Back Office





Features

Promotions

InfoPOS has an extremely powerful Promotions and Multi-buys module allowing versatile and complex promotions and discounts to be managed. The flexibility around the design of promotions means that you hold the freedom to define what, where, when and how the promotion is used. If a promotion exists an operator can be prompted to ask the customer if they wish to participate. Promotions can be applied automatically or require manual intervention, for example on presentation of a student card.

Promotions can work in a variety of ways:

- Individual products, groups of products, categories of products or a random selection of products can be assigned to a promotion.
- The promotion can be defined to work within a date range or on specified days of the week.
- Promotions can be assigned to all customers, individually selected customers, customer groups or customer categories.
- Promotions can be assigned to all locations or specific locations.
- Create automatic promotional messages that prompt the POS operators during a sale.
- Show promotions as a separate line at POS and include promotional description on the docket.

Benefits include, but are not limited to, the following:

- All promotions can be analyzed to determine how they are being used and by who.
- Target Loyalty customers.
- Expensed to General Ledger accounts.
- Serialize the Promotion to allow once off use.
- Multiple Promotions can be used in one transaction.

Promotional Examples with InfoPOS:

- Buy one get one free.
- Buy Product 1 together with Product 2 and charge a fixed or discounted price.
- When the customer purchases X number of Product 1, discount all of Product 1.
- When the customer purchases from a Group of Products the operator can ask the customer if they wish to purchase from a selection of other Products at a discounted price.
- When the customer buys a Product from Group A and a Product from Group B discount both (or charge fixed price) and give them Product C for free or at discount.
- When the customer presents their student card, or belongs to a pre-defined demographic group, they may receive a discount off all applicable products.
- System acknowledges that the customer is a Loyalty customer and offers the customer the applicable promotions.
- When the customer spends X or more they are entitled to the promotion.
- Value off the whole sale.



*“Customer service isn’t stationary.
Take the sale to your customers.”*

Loyalty

Loyalty and Promotions

Improve customer retention using the flexible, yet powerful, Loyalty module. The InfoPOS Customer Loyalty module allows you to keep a complete profile of your customers buying habits, trends and preferences. Align your Loyalty Programs with your customers buying habits and reward your customers for their on-going patronage. Features include:

- Tiered Loyalty Programs.
- Loyalty points based on dollars spent.
- Loyalty points based on quantities purchased.
- Track, trace and report on customer buying habits.
- Customer Loyalty levels with integration into Multi-buys, Discounts, Promotions and Multi-Redemption and Top-up Gift Cards.

Membership Cards

The Multi-Redemption and Top-up Gift Cards allow you to further enhance the customer experience by offering a simple cashless method for your customers to buy.

Your customers can top up their balance in-store, over the phone, or online via the optional embedded eStore. You can even link multiple cards to the one balance.

To further enhance the customer experience and reward your best customers, Retailers can link the Gift Cards module to the Loyalty module, delivering a complete membership program that is proven to increase customer patronage.



Features

Purchase Order Receipting

Any POS can be set up to enjoy the absolute convenience of being able to receive authorized purchases at the Point of Sale terminal.

Some features include:

- Retrieve Sage Purchase Orders.
- Receipt items at POS.
- Allow for near real time updates.
- Account for variances in cost and quantity.
- Immediately have items available for sale.
- Allocate receipted items to particular Sales Orders.
- Delivery charges.
- Reject stock if damaged.
- Print item labels for receipted items.
- Assign lot and serial numbers to receipted items during the receipting process.
- Auto receipt in Purchase Order Receipts.

Inter Branch Transfers

Create Inter-Branch Transfers between stores, warehouses, mobile vans from either Head Office or the POS in near real time or offline mode.

Features include:

- Blind Transfers IN that require two identical counts for items.
- Immediate, fast Inter-Branch Transfers using only the barcode and scanners.
- Manage variances via a GIT location.
- Fetch Transfer OUT details in near real time time enable operator to complete Transfer IN.
- Pre-defined transfer templates that make transferring even quicker.
- Automatic Transfers.

Serialization & Lot Tracking

A powerful and robust Serialization and Lot Tracking option is available:

- Assign an item to be a Serialized Item, a Lot Item or both in Sage and this is reflected at POS.
- Create as many masks and variations of Serial Numbers and Lot Numbers in Sage, as required.
- Auto create Lot Numbers on item receipt at POS.
- Auto assign or select Serial Number or Lot at time of sale.
- Assign Serial or Lots at time of stock allocation in a Sales Order.

Table Service

Increase table turns and meet customer demand by offering a tailored solution that delivers both restaurant functionality and the ability to sell retail stock from the same POS. This extension enriches our Retail Solution by offering the following features:

- Hold and fire orders on demand to pre-defined production areas.
- Transfer orders from table to table with ease.
- Add order preferences and modifiers to capture customer requests.
- Recording of tips and tip management.
- Separate orders by course.
- Customizable screen layouts with the ability to handle multiple menus.
- Add Courses to each order with logical grouping.
- Integrates with Home Deliveries and Loyalty Modules.





Features

Home Deliveries

Give your customers the option to Home Deliver any purchase made at the POS. By simply activating the service and adding the specified delivery methods in the Back Office, your customers can select a specific date, time and method for their home deliveries, even if on different days - all from InfoPOS.

Some features include:

- Status on delivery line items.
- Print reports and delivery run sheets.
- Automatic freight calculation.
- Integrated into Quotes & Sales Orders.

Layby / Layaways

Another extended module of InfoPOS is Laybys/Layaways.

Features include:

- Record or update customer Layby/Layaway details - even if they are not an existing customer.
- Make Layby/Layaway payments at any location.
- Record Layby/Layaway terms and expiry details/information on the docket.
- Set a minimum deposit amount.
- Review a full history of payments made on all Laybys/Layaways.
- Ability to cancel the Layby/Layaway and retain or return payments made.
- Allocate specific tenders.

Sales Orders & Quotes

InfoPOS gives users the ability to generate Sales Orders at the POS or from the Back Office.

Features include:

- Converting a normal sale into a Sales Order or Quote with a click of a button.
- Sales Order deposits, payments or part payments, that can be made at any stage.
- Order lines can be edited in the Sales Order.
- Sales Orders can be partially dispatched.
- Sales Orders carry an expiry date.
- Sales Order payments can be refunded if an order is cancelled.
- Version control with near real time processing into Sage.
- Create Sales Orders for another location.
- Integrated with Loyalty Program and Home Deliveries.

Features

eCommerce (einfoPOS)

Use the rules that are set up in the InfoPOS Back Office to expand your customer's experience to include eCommerce and online purchasing. eInfoPOS is a tightly integrated online store where Retailers can benefit from an omni-channel retail solution. There is no need to recreate items, customers, promotions or the fundamental rules and integration with eInfoPOS - all the hard work has already been done. Your customers can experience the joy of both online and bricks and mortar shopping with the powerful, yet easy to use, eInfoPOS.

- Integrated Top-up Gift Cards.
- Buy online, pickup in-store.
- Immediate transparency.
- Use the same Loyalty Programs, Promotions and Discounts that are available at the POS.
- Easy validating and updating by the customer of their own information and shopping preferences.
- Shopping cart options are flexible and robust.
- Credit card validation with SecurePay.
- Visually pleasing.
- Delivery methods and charges.
- Customer specific pricing honoured when customer logs in.
- Customer is able to see purchase history.
- Allows the use of Multi Redemption and Top-up Gift Cards.
- Integrated into Sales Orders and Loyalty modules.





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