



The Field Sales app

# The Field Sales App for Sales Managers and their teams

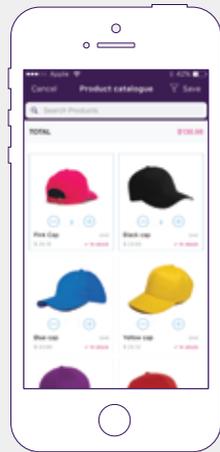
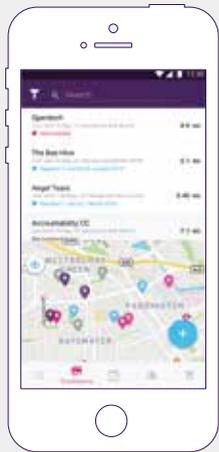
View live field sales activity.  
Eliminate call reports.  
Place orders from the field.

*Watch sales soar*

## FIELD SALES APP

### Built for Sales Reps in the field...

Provide field sales reps with access to the most up-to-date product, pricing and customer information, submit orders from the field and eliminate admin while on the road or at a customer site.



### Get accurate orders out... faster.

Generate quotes and credit notes, check stock and submit orders – all via your mobile device.

### Know your customers and never go in cold again.

View all up-to-date customer details and history while on the road.

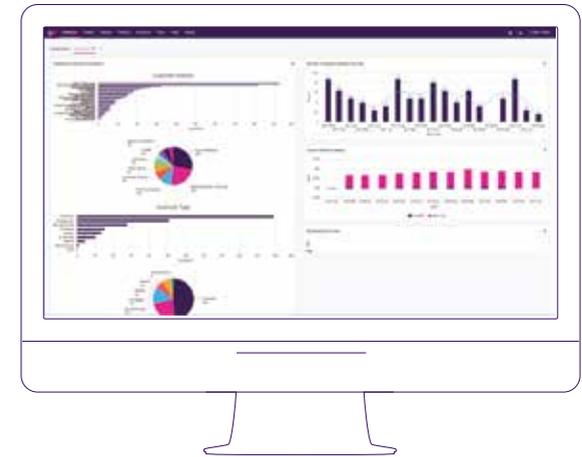
### Cut time spent on call reports from hours to minutes.

GPS technology automates the generation of call reports so you can spend more time selling.

## CLOUD-BASED FIELD SALES MANAGEMENT

### ...and their managers

Feel more connected to your reps. GPS technology provides insights into sales activity in real-time or via activity timelines.



### Get instant visibility into sales activity in the field.

Auto-generated call reports let you see which customers were visited, how long reps spent with customers, what orders were submitted, as well as notes captured by sales reps.

### Make smarter sales decisions.

Use insightful dashboards to make smart sales decisions and coach your reps to achieve targets.



“Skynamo has not only helped decrease the amount of time I spend on admin, but has helped increase my sales and assists me with sales forecasting.”

**Alistair Hall**, Sales Rep

“Skynamo’s impact on our business has been a 17% increase in sales volume from our existing base last year and an expected growth in revenue of about 15% this year.”

**Christoff Sonnekus**, Sales Manager





## Monthly Subscription Pricing

TEAM

**\$39** per user \*

BUSINESS

**\$69** per user \*

ENTERPRISE

contact us for a quote

*\* Based on annual billing contracts. Choose from annual upfront payment or monthly billing.*

## About Skynamo

Skynamo is the field sales app used by manufacturers, wholesalers and distributors with field sales teams who sell to an existing customer base.

Field sales teams at companies such as Bidvest, Elizabeth Arden, Bantex, Chipkins, Bos, Cosmetix, Denny Mushrooms, Dewfresh, Disa Hardware and Sir Juice use Skynamo to improve service levels to customers and cash flow for their business through features that enable remote submission of orders, automation of administrative tasks, and capturing of customer interactions on mobile devices.

Sales managers also able to better manage their field sales teams through real-time automated reporting, maintain an overview of all customer visits and orders, as well as draw valuable customer and sales productivity insights through Skynamo's management dashboards and survey features.

Founded in 2012 in Stellenbosch, South Africa and with additional offices in Johannesburg and Durban, South Africa and Epsom, United Kingdom, Skynamo has over 650 companies large and small across a wide range of industries including Food & Beverage, Building Materials & Hardware, Chemicals & Paints, and Automotive goods.

Each month, Skynamo manages over 370 000 customer visits, 1 400 000 customer relationships and 1 100 000 products for its customers.

**Get in touch**

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