



Forge your Future on the Cloud

*Modernize your ERP
with Sage Partner Cloud*

Sage makes it easy for businesses using Sage 100 and Sage 300 to accelerate their move to the cloud with our new Sage Partner Cloud Program. Now, businesses like yours can access key business data anywhere and benefit from the convenience and reliability of cloud hosting.

One of the options in our Sage Partner Cloud program helps our customers confidently migrate their data to Microsoft Azure, a well-known and well-respected cloud hosting provider that is used by 95% of Fortune 500 companies.¹

What is cloud hosting?

It's storing and accessing your data and applications like Sage 100 or Sage 300 remotely using an outside service provider instead of on your local hard drive or local network servers.

¹ <https://azure.microsoft.com/en-us/blog/microsoft-azure-the-only-consistent-comprehensive-hybrid-cloud/>

Benefits of Moving to the Cloud



SECURITY

Once you select a cloud hosting service, your data is no longer on premise. Cloud hosting servers typically invest heavily to shore up their security protocols. For example, to support Azure, Microsoft invests \$1B+ annually in security and employs 3,500+ dedicated cybersecurity experts.² This is one major reason why nearly 70% of businesses have moved their business-critical operations to the cloud.³



RELIABILITY

Competitive cloud providers boast 99.99% uptime because that's now the de facto minimum requirement for any cloud provider to do business in today's cloud-centric landscape. Moving your data to the cloud also gives you access to redundancy measures such as automatic backups to protect your data.



FLEXIBILITY

Microsoft Azure is an open and flexible cloud-computing platform that can create virtual machines, host independent software vendors (ISVs), deploy third-party applications, store data, and run high performance computing (HPC) workloads from anywhere at industry-leading, incredibly fast speeds, thanks to Azure's world class infrastructure and technological capabilities. This is especially important for our Sage 100 and Sage 300 customers who integrate with additional ISVs to handle specific business needs such as payroll, global tax compliance, supply chain management, and more.



COST SAVINGS

Investing in hardware, servers and on-call IT staff can be very expensive and unpredictable in the long run. Even when you account for depreciation of physical equipment, and potential resale value, the upfront costs to maintain your own data servers can be massive. Plus, cloud providers can typically accommodate growth in storage needs with ease while on-premise customers would have to invest heavily in upgrading their physical infrastructure.

Comparing Total Cost of Ownership

Calculating cloud costs isn't always easy because each cloud hosting provider has their own formula on how they manage pricing. Some cloud hosting companies have calculators to help give you a ballpark understanding of your Total Cost of Ownership. [Check out Microsoft Azure's calculator here.](#)

Get Started

The Sage Partner Cloud Program option leveraging the Sage Provisioning Portal is entirely managed by your Sage Partner.

Contact your << Partner Business Name >> to help you get started and manage your data migration. Once you're up and running, your << Partner Consultant Name >> will be your go-to just like they are today.

² <https://azure.microsoft.com/en-us/overview/trusted-cloud/>

³ <https://www.techrepublic.com/article/69-of-enterprises-moving-business-critical-applications-to-the-cloud/>

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