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INTRODUCING PREDICTIVE PLANNING SUITE Enhanced Inventory Management For Sage 300

Most Sage 300 customers are familiar with Sage Inventory Advisor which has been a popular third party add-on solution for many years. However, it was recently announced that a next generation offering, **Predictive Planning Suite**, will be replacing Sage Inventory Advisor for new customers. Let's take a look at what this powerful inventory demand and supply planning tool has to offer.

What is Predictive Planning Suite for Sage 300?

Predictive Planning Suite combines your Sage 300 ERP data with AI-based technology and analysis to help you make better inventory decisions, optimize order levels, and minimize stock-outs.

Not only does this powerful solution improve inventory visibility and help you make faster and more informed decisions, it can also reduce inventory levels by 10-25% and improve your fill rate by 10% - which frees up capital tied up in excess stock as well as improve customer satisfaction.

Key Features

Key features of Predictive Planning Suite for Sage 300 include:

KPI Dashboard

A visual dashboard provides at-a-glance access to key inventory metrics like fill rate, stock-outs and potential stock-outs, surplus orders, excess stock, returns, and more ([click to see example](#)).

Inventory Forecasting

A robust machine learning (ML) forecasting engine brings "big business" technology to small and mid-sized companies, helping you predict scenarios and outcomes around supply and demand.

AI-based Digital Assistant

The built-in Opportunity Engine uses AI and ML algorithms to analyze historical data and other factors to forecast future demand and provide real-time replenishment recommendations.

Custom Report Builder

Create custom reports in four simple steps and export to Excel for further filtering and sorting.

 [Watch this video demo](#) to see more.

Current Sage Inventory Advisor Customers

Existing Sage Inventory Advisor customers can continue to use the solution without change. As an alternative, customers can upgrade to the new Predictive Planning Suite which will become the only option available to new customers.

[Contact us](#) with questions or to request more information about this new solution for Sage 300.

QUICK TAKES: NEWS & UPDATES

What's New in Sage CRM 2024

Sage CRM 2024 R1 was just released for Sage 300. Here's a quick summary of key new features in the latest version.

Better Security on External Links

A new checkbox '**Allow external URLs in website gadgets**' allows system administrators to enable or disable external URLs in the website gadgets. This helps to prevent Sage CRM users from being potentially redirected to a malicious URL.

Formatting in Text Fields

You can now format the values of multiline text fields - such as the Problem and Solution detail fields of a Case record - by applying HTML tags for bold, italics, and line break.

Sage CRM AI Chatbot (In Beta)

Sage continues to work on a new AI chatbot called **Sage CRM Ally** which is currently in beta testing as they continue to enhance the accuracy and usefulness of the tool. You can ask Sage CRM Ally about specific Sage CRM features or how to troubleshoot common issues.

Manage Records and Reports with Tags

You can now label and classify records in Sage CRM using **tags** which work similar to hashtags on social media. For example, you can create a Sage CRM group that includes records with the same tag or generate a report on these records. Tags are displayed in the user interface and are available on case, company, lead, quote, order, opportunity, person, and solution records.

Sage CRM 2024 R1 Release Notes



[Click to download](#) the Sage CRM 2024 R1 release notes and don't hesitate to contact us if you have questions or need help with Sage CRM.



Sage Member Masterclass Season 5 is Here

All Sage customers get automatic access to the popular "Member Masterclass" series featuring talks, articles, and advice from the world's leading experts on the challenges and opportunities in the world of business today.

Newly-launched Season 5 focuses on **innovating for impact**. And it's not just a new season, but a new format too. Based on customer feedback, season 5 aims for less breadth and more depth with six classes, each with four parts.

- Tools and strategies that foster innovation
- Making AI work for you
- Innovative thinking for finance professionals
- Building a culture of innovation
- Archive links to Seasons 1 - 4



Check out [Member Masterclass Season 5](#)

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